

eBook series

The cloud advantage

7 benefits of moving your ERP to the cloud



 Microsoft Dynamics 365

Table of contents

07 /

Lower set-up and implementation costs

08 /

Flexible data storage

09 /

Streamlined updates & innovations

10 /

Simpler data backup & restoration

11 /

Increased security & scalability

12 /

Broader accessibility

13 /

Common data platform



In just one year, the number of companies choosing a cloud ERP deployment more than tripled, compared to a 78% drop for on-premises ERP solutions. For more than a decade, **Microsoft** has been an agent for that change.

Cloud versus on-premises deployments¹

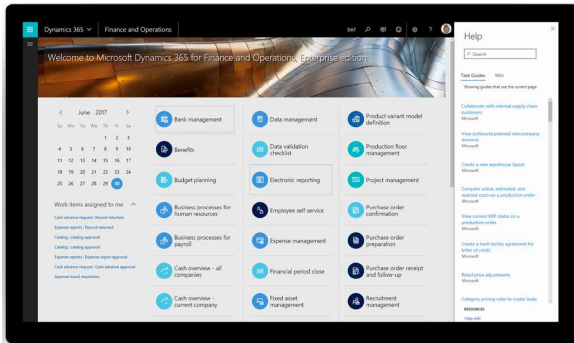
	2017	2018
Cloud ERP	6%	21%
On-premises ERP	67%	15%

”

If we didn't go to the cloud-based, mobile-based [platform], it would become a huge limiting factor to our growth and maybe even our existence in the future.²

Carl Spackman

*VP, Finance,
Copper State Bolt & Nut Co.*



Companies relying on a modern ERP platform are more likely to:



Achieve complete and on-time deliveries



Receive timely data for decisions



Meet internal schedules



See improvements in profitability



Maintain accurate inventory

But more than half of ERP-using companies still rely on an outdated platform. **That's costly.**

The data is clear: companies running up-to-date solutions have a competitive edge.³

Businesses using on-premises solutions are stuck battling yesterday's problems.

But when you upgrade your company's ERP to the cloud, you're setting up your business for future success.

Here's how Microsoft's cloud-based Dynamics 365 platform is defining tomorrow's opportunities.



01 /

Lower set-up and implementation costs

February
2019

Lower set-up and implementation costs

7



On-premises

Deployment usually requires a significant hardware and personnel investment.



Cloud-based

Off-site hosting and provider expertise eliminate the need for additional hardware or personnel.



A reduced **total cost of ownership** is the **#1 reason** why companies switch to a cloud-based ERP.*

02 /

Flexible data storage



On-premises

Additional hardware needs to be purchased when on-site servers are at capacity.



Cloud-based

Companies can quickly scale storage up or down as needed.

”

Microsoft has taken most of the load off of our department – all the things that are a cost to an IT organisation. Now we can focus on things that really add value to the business.

Norman Whitelaw

*VP, IT,
GSE Environmental*

03 /

Streamlined updates & innovations



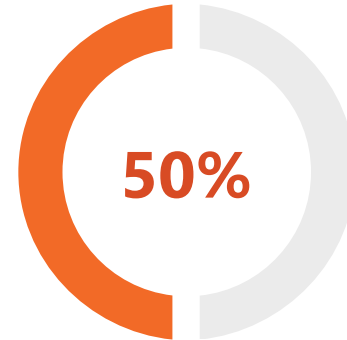
On-premises

On-site updates are a time-consuming process requiring skilled personnel.



Cloud-based

Upgrades are pushed out from the provider and approved on-site to protect customisations.



Companies running an up-to-date ERP system are **50% more likely** to have business analytics and intelligence.⁹

04 /

Simpler data backup & restoration



On-premises

A complex data backup process usually requires a maintenance plan in a SQL server, plus other products/services.



Cloud-based

A regular system backup is taken daily and is available to users, with a provision to create user backups.



Nearly **1/3 of companies** switching to a cloud ERP are doing so to **reduce their dependence on internal IT teams**.⁶

05 /

Increased security & scalability



On-premises

Environments are usually less secure, requiring costly additional monitoring and a dedicated IT admin.



Cloud-based

Microsoft-owned and managed datacentres are secure, certified and compliant with international standards.

February
2019

Increased security & scalability

11



The ability to safeguard internal information is one of the top 5 reasons companies switch to a cloud-based ERP.⁷

06 /

Broader accessibility



On-premises

Accessing an on-premises deployment remotely is complicated by the Active Directory authentication process.



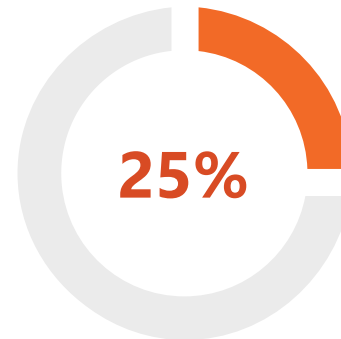
Cloud-based

Separate authentication means Dynamics 365 can be accessed remotely and across device types.

February
2019

Broader accessibility

12



More than **25%** of companies switching to cloud ERPs are looking to **improve their agility and functionality**.⁸

07 /

Common data platform



On-premises

On-premises solutions are more difficult to integrate with other applications.



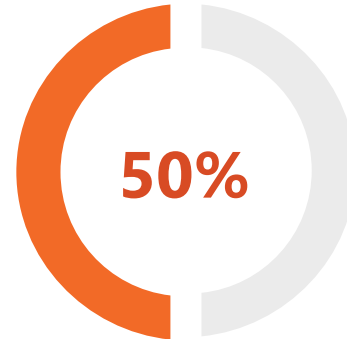
Cloud-based

Dynamics 365 Common Data Service helps to create both new data models and apps with connected data.

February
2019

Common data platform

13



Half of all companies switching ERP providers say their previous platform was **too limited in functionality**.⁹



On-premises

1. Deployment usually requires a hardware and personnel investment.
2. Data storage capabilities depend on capacity of on-site servers.
3. On-site updates require skilled personnel and an involved deployment process.
4. Data can be backed up with a SQL server maintenance plan, plus other products/services.
5. Additional monitoring costs and a dedicated IT admin suggested for a less secure environment.
6. Authentication for an on-premises platform usually requires local access.
7. On-premises solutions can be integrated with other apps through intensive customisations.

The payoff of moving to the cloud: A platform that's more reliable, accurate and profitable.¹⁰



Cloud-based

1. Off-site hosting implementation can be completed in just days or hours.
2. Companies can quickly scale storage up or down as needed.
3. Upgrades are pushed out from the provider and approved on-site to protect customisations.
4. A regular system backup is taken daily and is available to users, with a provision to create user backups.
5. Microsoft-owned and managed datacentres are secure, certified and compliant with international standards.
6. Separate authentication means Dynamics 365 can be accessed remotely and across device types.
7. Dynamics 365 Common Data Service helps to create both new data models and apps with connected data.

The advantages are obvious. The process is easy.

Microsoft also offers the quality partnership you need to make migration to the cloud possible.¹¹



”

When you look at it in terms of the efficiencies around improving how quickly people can do things, how easily people can do things... that's where Dynamics 365 for Finance and Operations had the biggest impact.¹²

Mark Everest

*IS Development Manager,
IS Development Manager,
Renault Sport Formula One Team*

ERPs have
fundamentally changed.
We're here to help you
change with them.



Learn more about Microsoft
[Dynamics 365 for Finance
and Operations](#)

¹ "2018 ERP Report", Panorama Consulting Solutions

² "2018 ERP Report", Panorama Consulting Solutions ³ "Business SaaS Decision Making", Keystone, 2018

³ "Top Performers Know It's Time To Migrate to Cloud ERP: Here's Why and How", Aberdeen, 2016

⁴ "Business SaaS Decision Making", Keystone, 2018

⁵ "Top Performers Know It's Time To Migrate to Cloud ERP: Here's Why and How", Aberdeen, 2016

⁶ "Business SaaS Decision Making", Keystone, 2018

⁷ "Business SaaS Decision Making", Keystone, 2018

⁸ "Business SaaS Decision Making", Keystone, 2018

⁹ "Business SaaS Decision Making", Keystone, 2018

¹⁰ "Business SaaS Decision Making", Keystone, 2018

¹¹ "ERP Value Matrix", Nucleus Research, 2017

¹² "ERP Value Matrix", Nucleus Research, 2017